



Virtual  
Leadership  
Program  
4 x half days

2021

# The Leader As Coach

*Leaders Helping Others To Reach Their Potential*

**proteus**  
LEADERSHIP  
*creating great leaders*

# About The Program

It is an absolute privilege to be in a leadership role, but an even greater privilege when we have the opportunity to coach others to success.

This powerful 4 x half-day - **The Leader As Coach** program, has been designed to assist leaders to become exceptional everyday workplace coaches who know how to motivate, inspire and bring out the best in their staff.

The learning outcomes are practical and can be applied back into your workplace immediately, by learning how to:

- Deliver quality one-on-one coaching sessions
- Leverage strengths to increase staff potential
- Develop mindsets that enable growth
- Coach yourself to progress your own leadership skills
- Use emotional intelligence to build rapport
- Take your communication skills to the next level
- Embrace and coach different behavioural styles
- Identify coaching roadblocks and solutions
- Understand how to coach teams
- Create a coaching culture

Great Leaders are also great coaches.

“ Really enjoyed the 2 day face to face program. Thought both the facilitation and content were excellent. The structure of the program and the amount of activities involved ensured the content was understood by all participants. ”

**Linda Patroni**

# National Program Dates

2021



**Face To Face Program**  
(2 x 1-day sessions)

Adelaide

11 Feb

12 Feb

2021



**Virtual Program**  
(4 x half-day sessions)

9 Mar

16 Mar

23 Mar

30 Mar

2021



**Virtual Program**  
(4 x half-day sessions)

10 Jun

17 Jun

24 Jun

1 Jul

2021



**Virtual Program**  
(4 x half-day sessions)

7 Oct

14 Oct

21 Oct

28 Oct

2021



# Program Sessions

9:00am - 12:30pm (AEDT - Melbourne Time)



## Session 1

### Topic 1 Harnessing The Power Of Coaching

- Introduction To Coaching
- Establishing A Growth Mindset
- Shifting Into A Coaching Mindset
- Becoming 'The Leader As Coach'
- How To Deliver A Coaching Session
- GROW Coaching Practice
- Applying BOOST Coaching

1

## Session 2

### Topic 2 Taking Your Coaching Skills To The Next Level

- Coaching With Insight
- Know The Skills Needed To Coach
- Building Rapport
- Using Emotional Intelligence
- Applying Deep Listening Techniques
- Creating Opportunities For Growth
- Understanding And Embracing Behavioural Styles
- Coaching To Behavioural Styles

2

## Session 3

### Topic 3 Bringing Out The Best In Your Staff

- The Art Of Asking Great Questions
- Moving From Problems To Solutions
- Using Strengths To Develop Staff Potential
- Crafting Boost Coaching Techniques
- Identifying Coaching Roadblocks And Solutions
- Facilitating Mindset Change
- Developing Optimism

3

## Session 4

### Topic 4 Applying Coaching To Teams

- The 3 Pillars Of Team Coaching
  - Bigger Picture Perspective
  - Team Context
  - Team Culture
- 'Keep-Stop-Start' Team BOOST Coaching
- Your Group Coaching Roadmap
- Rehearse, Immerse And Converse
- Crafting Your Action Plan

4



“ I thoroughly enjoyed the program and gained a lot of new insights and strategies from it. The presenters were highly engaging and authentic - the insights and learning came from the heart and from core beliefs. I found it of great benefit to be in a 'mixed' group; those from other organisations gave me new perspectives on common issues. Previous Proteus training I have been involved in was specifically for the sector workplace that I am involved in. ”

**Dianne Hutchins**

# Using Zoom

Proteus Leadership has committed to using the **ZOOM platform** for our **Virtual Webinars, Workshops** and **Multi-session programs**. Here are some things about your ZOOM program that you should know:

- It is simple and intuitive to set up
- A link to your program will be sent to you on confirmation and then on the day of the program. You will be asked to click on the link, download and join the meeting or webinar
- You can participate on any device – Windows, Mac, Tablets, Smart Phones
- With updated security features, Zoom is a safe place to meet virtually
- Throughout your program, interactive features will be used including: Polls, Q&A and Chat boxes
- In our workshops and Leadership programs participants will be able to work in multiple breakout rooms where they can interact with each other in groups

Proteus facilitators will make your Virtual program an interactive and informative experience that **will change the way you lead.**

## Personal Program Coaching

No matter how powerful and helpful a personal development program can be, sometimes we stumble when trying to implement the skills back into our workplaces.

To assist in this area, Proteus is now offering post program personal coaching sessions via phone or Zoom. Each session is **45 minutes duration** and is conducted by one of our professional team.

## Coaching Investment

2 Sessions **\$700pp + GST**

3 Sessions **\$1,000pp + GST**

4 Sessions **\$1,250pp + GST**

All prices are in AUD

Please feel free to speak to one of our helpful team to discuss a post program coaching plan for you and/or your team.



# Program Portal

## 1. Getting Started

On registration, participants will receive confirmation of their booking followed by a second email 2 weeks before the program with a password and link for the digital component of the program.

Participants will be asked to create their profile and read and action any program prerequisites before attending the virtual sessions.



Update Profile



Prerequisites



Virtual Program



Digital Evaluation

## 2. Virtual Sessions

Participants will attend four virtual sessions and will be provided with an extensive program manual. Our expert facilitators will work with participants to get the most from these sessions.

## 3. The Digital Challenge



After completion of the virtual sessions, participants will be required to complete the digital evaluation.



Participants will then receive a weekly challenge by email, for the next 8 weeks, that will allow them to log in on the device of their choice and complete their challenges.



At the end of the 8 week period, all submitted responses will be automatically populated to create a Live IT! Challenge Document.



Once this document is complete and has been downloaded, then participants will be able to print a personalised Certificate of Completion.

1

2

3

4

5

6

7

8

Weekly Challenges



Live IT!  
Challenge Document



Certificate Of  
Completion

# Investment

## Investment

**Individual** \_\_\_\_\_ **\$950pp + GST**

All prices are in AUD



Program Manual  
PDF copy



Ongoing digital  
activities post  
virtual sessions



Proteus  
certificate of  
completion

## In-House Investment

This virtual leadership program can also be conducted In-house. Proteus facilitators will run your virtual program for up to 12 people. Extra participants can be added at an additional cost.

**4 x Half-Day Program (up to 12 participants)** \_\_\_\_\_ **\$13,000 + GST**

**Extra Participants Over 12** \_\_\_\_\_ **\$850pp + GST**

All prices are in AUD

 **In-house virtual programs can be facilitated on either Zoom or MS Teams**



Program manual  
PDF copy



Ongoing digital  
activities post  
program sessions



Proteus  
certificate of  
completion



Full Zoom & Teams  
Management for  
Virtual Programs

### Cancellation Policy:

Payment is required before the commencement of training. All payments within 7 days of the program date must be paid by credit card or direct debit. All cancellations/transfers must be received in writing. Refunds will not be given unless at least 30 working days notice prior to the program is provided. No refunds will be given after this date. A 10% (of total cost) administration fee will be deducted for all cancellations. If you are unable to participate, a substitute participant (transfer) is welcome if written notice is given prior to the program but will incur a \$60 administration fee. Proteus Leadership reserves the right to change the facilitators/speakers or the advertised price and will provide notice to participants before the event.

For further information  
contact our team on:  
1300 219 903



## How to Register

 **Register Online**

### Payment Methods



Credit Card



Request Invoice

OR

 **By Phone**

Call us on 1300 219 903

### Payment Methods



Credit Card



Request Invoice



Direct Debit



**proteus**  
LEADERSHIP  
*creating great leaders*

[www.proteusleadership.com](http://www.proteusleadership.com)

1300 219 903 | [info@proteusleadership.com](mailto:info@proteusleadership.com)