

proteus
LEADERSHIP
creating great leaders

**Virtual And
Face-To-Face
Leadership
Program**



Leading People & Culture

For Leaders Of Communication,
Behaviour, Culture And People



About the program

For leaders and teams to be able to successfully lead now and into the future, there are four essential sets of skills that they must have.

1. They must possess the ability to **Communicate Effectively** and get their ideas heard and accepted
2. They must also have an advanced **Understanding Of Themselves And Of Others**, so that they can build and lead high performing teams
3. They must be able to **Create And Lead Positive Cultural Change**, both personally, and in the workplace
4. Be able to have **Conversations That Matter** with all stakeholders in the business

This program has been designed to equip leaders and teams to confidently perform all four of these essential areas of leadership.

The program is delivered either virtually over 4 x half-days, 1 week apart, or face-to-face over 2 x consecutive days.

“Exceptional information, coupled with select tools that have bolstered my view and changed my attitude surrounding leadership as a core skill.”

Peter Hancock

National program dates

2023

Virtual
9.00am - 12.30pm
AEST

Virtual Program
(4 x half-day sessions)

9 Feb	16 Feb	23 Feb	2 Mar
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2023

Virtual
9.00am - 12.30pm
AEST

Virtual Program
(4 x half-day sessions)

13 Apr	20 Apr	27 Apr	4 May
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2023

Virtual
9.00am - 12.30pm
AEST

Virtual Program
(4 x half-day sessions)

8 Jun	15 Jun	22 Jun	29 Jun
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2023

Virtual
9.00am - 12.30pm
AEST

Virtual Program
(4 x half-day sessions)

3 Aug	10 Aug	17 Aug	24 Aug
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2023

Face To Face
Day 1 - 8:45am - 4.30pm
Day 2 - 9:00am - 4.00pm
(Local Time)

Face To Face Program
(2 x 1-day sessions)

Adelaide	14 Aug	15 Aug
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2023

Face To Face
Day 1 - 8:45am - 4.30pm
Day 2 - 9:00am - 4.00pm
(Local Time)

Face To Face Program
(2 x 1-day sessions)

Brisbane	26 Sep	27 Sep
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2023

Virtual
9.00am - 12.30pm
AEST

Virtual Program
(4 x half-day sessions)

12 Oct	19 Oct	26 Oct	2 Nov
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2023

Virtual
9.00am - 12.30pm
AEST

Virtual Program
(4 x half-day sessions)

23 Nov	30 Nov	7 Dec	14 Dec
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2023

Benefits of training with Proteus

- ✓ **Interactive workbooks** which allow participants to immerse themselves into a truly engaging experience (virtual programs).
- ✓ **Virtual break out rooms** are used to allow participants to work in smaller groups to complete activities and workshop ideas (virtual programs).
- ✓ **World-class facilitators** who are dedicated to helping people change their behaviour and actions.
- ✓ **Inspirational and practical content** that can be used immediately.



Program sessions

9.00am - 12.30pm

Session 1

Topic 1

The Power Of Great Communication

- Introduction To Effective Communication
- Dealing With The Fear Factor
- Building Rapport With Your Audience
- Having A Clear Objective
- Constructing A Presentation
- The 5-Step SOSOR Roadmap
- Incorporating The 4 P's Of Presenting
- Delivering Your Message

Session 2

Topic 2

Understanding And Managing Behaviour

- Introduction To Behaviour And Patterns
- Steps To Understanding Human Behaviour
- Using The Behaviour Factor Model
- Developing Adaptability Strategies
- Understanding Pressure And Stress
- Building Better And Stronger Teams
- Flexing Your Style For Stronger Workplace Relationships

Session 3

Topic 3

Building And Leading Positive Workplace Cultures

- Creating, Leading And Modelling Great Cultures
- Staying Positive And Understanding The Importance Of Recognition
- Dealing With Miserable People And 'Fighting Clean'
- Leading A Robust And Resilient Workplace
- Leading And Embracing Change
- Helping Your Positive People To Shine

Session 4

Topic 4

Having Conversations That Matter

- Having Conversations That Matter Early
- Why We Need To Be Proactive With Conflict
- Planning And Delivering Your Counselling Conversation
- How To Manage Staff Poor Performance And Behaviour
- Using The Proteus SIID Formula And Checklist
- Preparing For Your Conversations Across And Up With Diplomacy
- How To Use Your 5-Step Plan With Your Managers And Peers
- Transforming Relationships Within The Workplace

“ The leadership program was well designed and very well delivered. It was a practical program rather than simply theoretical. This practical approach made it easy to associate back to real life/work situations. ”

Katrina McEwan



Using Zoom

for virtual programs

Program Portal

Proteus Leadership has committed to using the **ZOOM platform** for our **Virtual Webinars, Workshops** and **Multi-session programs**. Here are some things about your ZOOM program that you should know:

- It is simple and intuitive to set up
- A link to your program will be sent to you on confirmation and then on the day of the program. You will be asked to click on the link, download and join the meeting or webinar
- You can participate on any device – Windows, Mac, Tablets, Smart Phones
- With updated security features, Zoom is a safe place to meet virtually
- Throughout your program, interactive features will be used including: Polls, Q&A and Chat boxes
- In our workshops and Leadership programs participants will be able to work in multiple breakout rooms where they can interact with each other in groups

Proteus facilitators will make your Virtual program an interactive and informative experience that **will change the way you lead.**

Personal program coaching

No matter how powerful and helpful a personal development program can be, sometimes we stumble when trying to implement the skills back into our workplaces.

To assist in this area, Proteus is now offering post program personal coaching sessions via phone or Zoom. Each session is **45 minutes duration** and is conducted by one of our professional team.

Coaching Investment

3 Sessions **\$1,500pp + GST**

4 Sessions **\$1,800pp + GST**

5 Sessions **\$2,125pp + GST**

All prices are in AUD

Please feel free to speak to one of our helpful team to discuss a post program coaching plan for you and/or your team.

1. Getting Started

On registration, participants will receive confirmation of their booking followed by a second email 2 weeks before the program with a password and link for the program portal.

Participants will be asked to create their profile and read and action any program prerequisites before participating in the training sessions.

2. Training Sessions

Participants will attend either 4 x virtual sessions or 2 x face-to-face sessions and will be provided with an extensive program manual. Our expert facilitators will work with participants to get the most from these sessions.

3. The Digital Challenges



After completion of the training sessions, participants will be required to complete the digital evaluation, which will unlock the digital challenges.



Participants will then receive a weekly challenge by email, for the next 8 weeks, that will allow them to log in on the device of their choice and complete their challenges.



At the end of the 8 week period, all submitted responses will be automatically populated to create a Live IT! Challenge Document.



Once this document is complete and has been downloaded, then participants will be able to print a personalised Certificate of Completion. Participants will also receive a badge that they can share on social media and display in their profiles.



Update Profile



Prerequisites



Training Program



Digital Evaluation

1

2

3

4

5

6

7

8

Weekly Challenges



Live IT!
Challenge Document



Certificate Of Completion




Investment

Investment

Prices valid for 2022/2023 programs*

 Individual (virtual) _____ \$1,250pp + GST

 Individual (face-to-face) _____ \$1,650pp + GST

Corporate Table (6 Delegates) _____ \$9,000 + GST
All prices are in AUD



Program manual
PDF copy



Ongoing digital activities
post program sessions



Proteus certificate
of completion

In-House Investment

This leadership program can also be conducted In-house, either virtually or face-to-face. Proteus facilitators will run your program for up to 12 people. Extra participants can be added at an additional cost.

Virtual

4 x Half-Day Program _____ \$17,500 + GST
(up to 12 participants)

Extra Participants Over 12 _____ \$1,095pp + GST

Face-to-face

2 x Consecutive Days Program _____ \$22,500 + GST
(up to 12 participants)

Extra Participants Over 12 _____ \$1,450pp + GST

All prices are in AUD



Program manual
PDF copy



Ongoing digital
activities post
program sessions



Proteus
certificate of
completion



Full Zoom & Teams
Management for
Virtual Programs

Cancellation Policy:

Payment is required before the commencement of training. All payments within 7 days of the program date must be paid by credit card or direct debit. All cancellations/transfers must be received in writing. Refunds will not be given unless at least 30 working days notice prior to the program is provided. No refunds will be given after this date. A 10% (of total cost) administration fee will be deducted for all cancellations. If you are unable to participate, a substitute participant (transfer) is welcome if written notice is given prior to the program but will incur a \$75 administration fee.

*Proteus Leadership reserves the right to change the facilitators/speakers or the advertised price.

For further information
contact our team on:
1300 219 903



Virtual

Although our preferred Virtual platform is **ZOOM**, we are now offering to run our Virtual Programs and workshops on **TEAMS** and **WEBEX** for In-house programs. However, all of our publicly scheduled workshops will remain on Zoom at this stage. Remember, you don't have to sign up to Zoom to use it.

How to register

 Register Online

Payment Methods

 
Credit Card



Request Invoice

OR

 By Phone

Call us on 1300 219 903

Payment Methods

 
Credit Card



Request Invoice



Direct Debit

proteus LEADERSHIP

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www.proteusleadership.com

1300 219 903 | info@proteusleadership.com