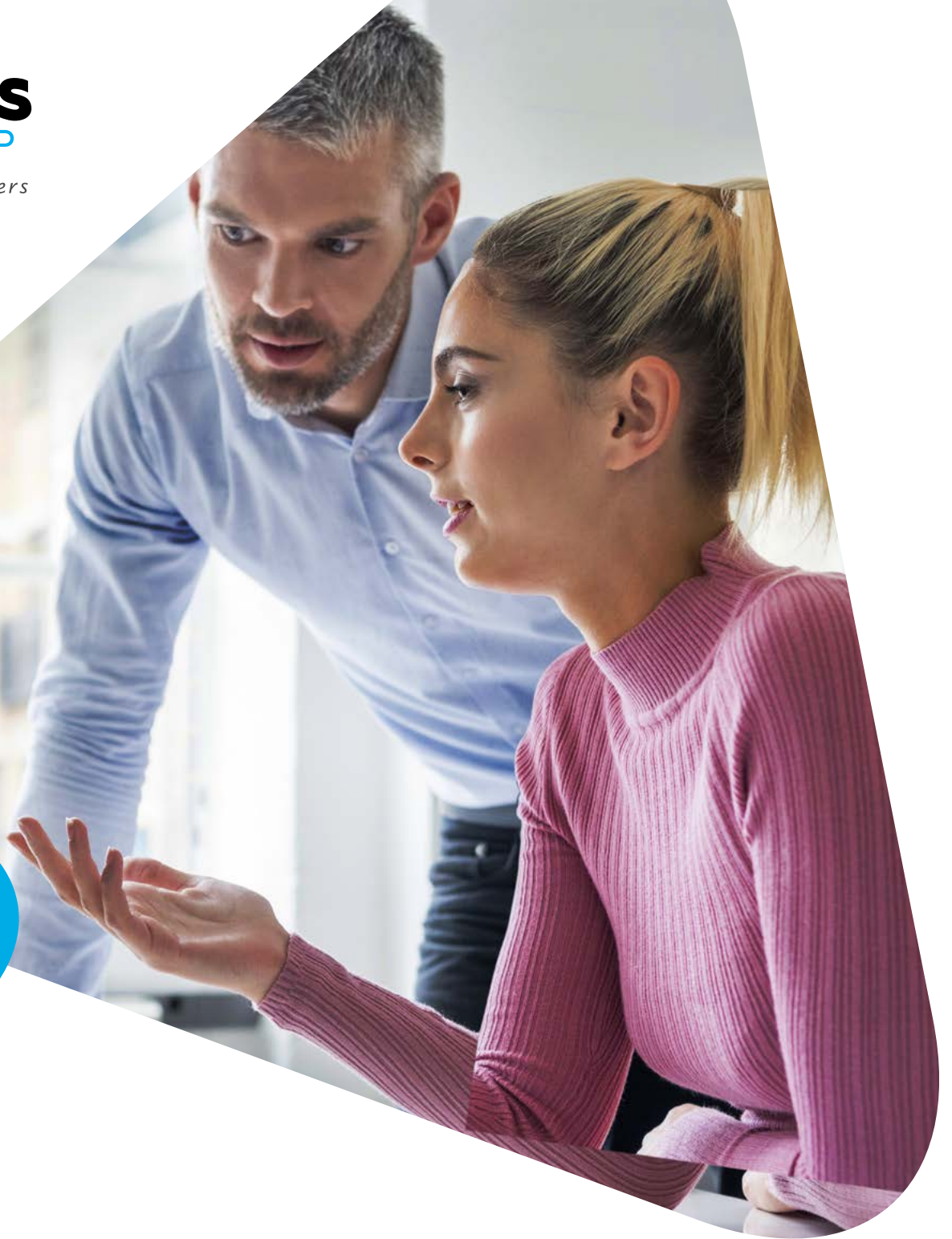


proteus
LEADERSHIP
creating great leaders



**Virtual
Leadership
Program**

The Leader As Coach

Leaders Helping Others To Reach Their Potential



About the program

It is an absolute privilege to be in a leadership role, but an even greater privilege when we have the opportunity to coach others to success.

This powerful 4 X half-day – **The Leader As Coach** program, has been designed to assist leaders to become exceptional everyday workplace coaches who know how to motivate, inspire and bring out the best in their staff.

This program is also delivered as a face-to-face event over 2 x consecutive days.

The learning outcomes are practical and can be applied back into your workplace immediately, by learning how to:

- Deliver quality one-on-one coaching sessions
- Leverage strengths to increase staff potential
- Develop mindsets that enable growth
- Coach yourself to progress your own leadership skills
- Use emotional intelligence to build rapport
- Take your communication skills to the next level
- Embrace and coach different behavioural styles
- Identify coaching roadblocks and solutions
- Understand how to coach teams
- Create a coaching culture

Great Leaders are also great coaches.

“ The program was excellent.

The resource booklet is something that I will revisit to ensure I get the most out of the program but as a starting point I will be using the GROW model and GROUP model with my team. Thanks for running such an engaging course - I think we got lucky with a great group of participants as well who shared insights from different perspectives.”

Justin Carroll

Benefits of training with Proteus

- ✓ **Interactive workbooks** which allow participants to immerse themselves into a truly engaging experience (virtual programs).
- ✓ **Virtual break out rooms** are used to allow participants to work in smaller groups to complete activities and workshop ideas (virtual programs).
- ✓ **World-class facilitators** who are dedicated to helping people change their behaviour and actions.
- ✓ **Inspirational and practical content** that can be used immediately.

National program dates

2023



Virtual Program
(4 x half-day sessions)

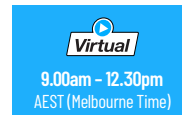
3
Mar

10
Mar

17
Mar

24
Mar

2023



Virtual Program
(4 x half-day sessions)

4
Jul

11
Jul

18
Jul

25
Jul

2023



Virtual Program
(4 x half-day sessions)

3
Nov

10
Nov

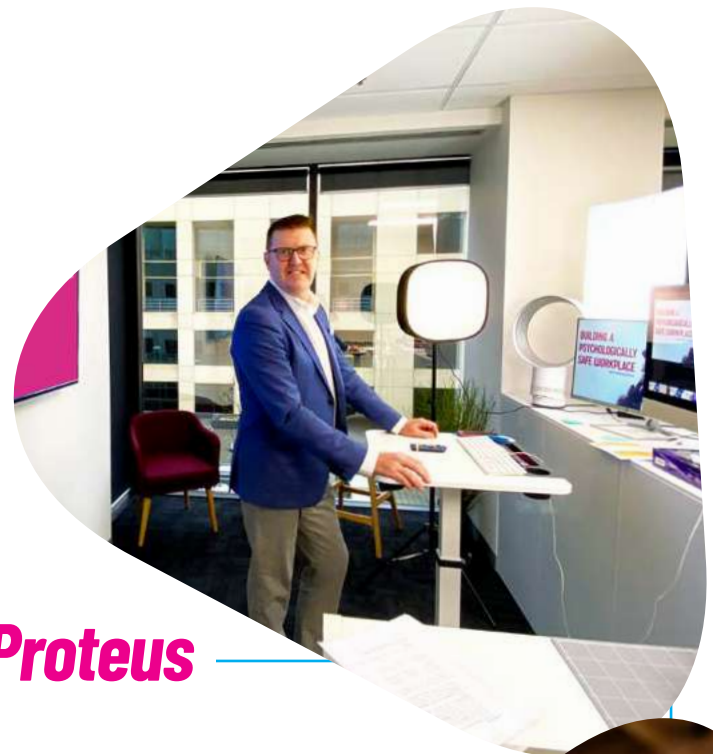
17
Nov

24
Nov

2023

Click on the button below to view our Professional Schedule.

NB: Face-to-face programs will only go ahead if safe to do so. If not, the program will revert to a virtual format. All COVID-19 restrictions and regulations will apply.



Program sessions

9.00am - 12.30pm

Session 1

Topic 1

Harnessing The Power Of Coaching

- Introduction To Coaching
- Establishing A Growth Mindset
- Shifting Into A Coaching Mindset
- Becoming 'The Leader As Coach'
- How To Deliver A Coaching Session
- GROW Coaching Practice
- Applying BOOST Coaching

1

Session 2

Topic 2

Taking Your Coaching Skills To The Next Level

- Coaching With Insight
- Know The Skills Needed To Coach
- Building Rapport
- Using Emotional Intelligence
- Applying Deep Listening Techniques
- Creating Opportunities For Growth
- Understanding And Embracing Behavioural Styles
- Coaching To Behavioural Styles

2

Session 3

Topic 3

Bringing Out The Best In Your Staff

- The Art Of Asking Great Questions
- Moving From Problems To Solutions
- Using Strengths To Develop Staff Potential
- Crafting Boost Coaching Techniques
- Identifying Coaching Roadblocks And Solutions
- Facilitating Mindset Change
- Developing Optimism

3

Session 4

Topic 4

Applying Coaching To Teams

- The 3 Pillars Of Team Coaching
 - Bigger Picture Perspective
 - Team Context
 - Team Culture
- 'Keep-Stop-Start' Team BOOST Coaching
- Your Group Coaching Roadmap
- Rehearse, Immerse And Converse
- Crafting Your Action Plan

4



“ I thoroughly enjoyed the program and gained a lot of new insights and strategies from it. The presenters were highly engaging and authentic - the insights and learning came from the heart and from core beliefs. I found it of great benefit to be in a 'mixed' group; those from other organisations gave me new perspectives on common issues. Previous Proteus training I have been involved in was specifically for the sector workplace that I am involved in. ”

Dianne Hutchins

Using Zoom

for virtual programs

Program Portal

Proteus Leadership has committed to using the **ZOOM platform** for our **Virtual Webinars, Workshops** and **Multi-session programs**. Here are some things about your ZOOM program that you should know:

- It is simple and intuitive to set up
- A link to your program will be sent to you on confirmation and then on the day of the program. You will be asked to click on the link, download and join the meeting or webinar
- You can participate on any device – Windows, Mac, Tablets, Smart Phones
- With updated security features, Zoom is a safe place to meet virtually
- Throughout your program, interactive features will be used including: Polls, Q&A and Chat boxes
- In our workshops and Leadership programs participants will be able to work in multiple breakout rooms where they can interact with each other in groups

Proteus facilitators will make your Virtual program an interactive and informative experience that **will change the way you lead.**

Personal program coaching

No matter how powerful and helpful a personal development program can be, sometimes we stumble when trying to implement the skills back into our workplaces.

To assist in this area, Proteus is now offering post program personal coaching sessions via phone or Zoom. Each session is **45 minutes duration** and is conducted by one of our professional team.

Coaching Investment

3 Sessions **\$1,500pp + GST**

4 Sessions **\$1,800pp + GST**

5 Sessions **\$2,125pp + GST**

All prices are in AUD

Please feel free to speak to one of our helpful team to discuss a post program coaching plan for you and/or your team.



1. Getting Started

On registration, participants will receive confirmation of their booking followed by a second email 2 weeks before the program with a password and link for the program portal.

Participants will be asked to create their profile and read and action any program prerequisites before participating in the training sessions.

2. Training Sessions

Participants will attend either 4 x virtual sessions or 2 x face-to-face sessions and will be provided with an extensive program manual. Our expert facilitators will work with participants to get the most from these sessions.

3. The Digital Challenges



After completion of the training sessions, participants will be required to complete the digital evaluation, which will unlock the digital challenges.



Participants will then receive a weekly challenge by email, for the next 8 weeks, that will allow them to log in on the device of their choice and complete their challenges.



At the end of the 8 week period, all submitted responses will be automatically populated to create a Live IT! Challenge Document.



Once this document is complete and has been downloaded, then participants will be able to print a personalised Certificate of Completion. Participants will also receive a badge that they can share on social media and display in their profiles.



Update Profile



Prerequisites



Training Program



Digital Evaluation



Weekly Challenges



Live IT! Challenge Document




Certificate Of Completion

Investment

Investment

Prices valid for 2022/2023 programs*

 Individual (virtual) _____ \$1,250pp + GST

 Individual (face-to-face) _____ \$1,650pp + GST

All prices are in AUD



Program manual
PDF copy



Ongoing digital activities
post program sessions



Proteus certificate
of completion

In-House Investment

This leadership program can also be conducted In-house, either virtually or face-to-face. Proteus facilitators will run your program for up to 12 people. Extra participants can be added at an additional cost.

Virtual

4 x Half-Day Program _____ \$17,500 + GST
(up to 12 participants)

Extra Participants Over 12 _____ \$1,095pp + GST

Face-to-face

2 x Consecutive Days Program _____ \$22,500 + GST
(up to 12 participants)

Extra Participants Over 12 _____ \$1,450pp + GST

All prices are in AUD



Program manual
PDF copy



Ongoing digital
activities post
program sessions



Proteus
certificate of
completion



Full Zoom & Teams
Management for
Virtual Programs

Cancellation Policy:

Payment is required before the commencement of training. All payments within 7 days of the program date must be paid by credit card or direct debit. All cancellations/transfers must be received in writing. Refunds will not be given unless at least 30 working days notice prior to the program is provided. No refunds will be given after this date. A 10% (of total cost) administration fee will be deducted for all cancellations. If you are unable to participate, a substitute participant (transfer) is welcome if written notice is given prior to the program but will incur a \$75 administration fee.

*Proteus Leadership reserves the right to change the facilitators/speakers or the advertised price.

For further information
contact our team on:
1300 219 903



Virtual

Although our preferred Virtual platform is **ZOOM**, we are now offering to run our Virtual Programs and workshops on **TEAMS** and **WEBEX** for In-house programs. However, all of our publicly scheduled workshops will remain on Zoom at this stage. Remember, you don't have to sign up to Zoom to use it.

How to register

 Register Online

Payment Methods

 
Credit Card



Request Invoice

OR

 By Phone

Call us on 1300 219 903

Payment Methods

 
Credit Card



Request Invoice



Direct Debit

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