

Half-Day Workshop

# Having Conversations That Matter

Transforming Relationships Within The Workplace



"Very informative, relevant and useful in my current role. Refreshing delivery and perspective provided to a subject that often has a negative overtone."

**Jodie Stevens**

"I think this program is a prototype for any change, business or personal. It teaches participants to be 'open' and 'aware' and how to demonstrate simple skills to inspire others."

**Mary George**

"Extremely entertaining, amid a great deal of applicable information. Really simply outlined change that we have all participated in without realising it."

**Jennifer Miller**

# Program Overview

Some of the toughest roles for modern day leaders is dealing with the 'difficult people' situations at work and navigating challenging conversations with their peers and bosses.

Leaders are now expected to meet their targets, engage staff, give regular positive feedback, build great relationships and coach their people to create a high-performance culture.

But leaders are also required to address poor performance and inappropriate behaviours quickly and effectively. All within an environment where people know their rights and expect fair and reasonable treatment.

The good news is that Having Conversations That Matter will create better leaders, build workplace resilience, transform relationships and create clear economic consequences for the organisation.

## Topics

- ▶ *Having Conversations That Matter Early*
- ▶ *Why We Need To Be Proactive With Conflict*
- ▶ *Planning And Delivering Tough Conversation With Results*
- ▶ *Using The Proteus 5-Step Roadmap To Navigate Challenging Conversations*
- ▶ *Preparing For Your Conversations Across And Up With Diplomacy*
- ▶ *Communicating the Good News*
- ▶ *Transforming Relationships Within The Workplace*

## In-house

All of our programs can be conducted as virtual or face-to-face In-house programs. Proteus can also customise an In-house program, tailoring it to your company's needs.

## Virtual

All of our public and In-house programs will be running through the **Zoom platform**. Remember, you don't have to sign up to Zoom to use it.

## Benefits of training with Proteus

- ✓ **Interactive workbooks** which allow participants to immerse themselves into a truly engaging experience.
- ✓ **Virtual break out rooms** are used to allow participants to work in smaller groups to complete activities and workshop ideas.
- ✓ **World-class facilitators** who are dedicated to helping people change their behaviour and actions.
- ✓ **Inspirational and practical content** that can be used immediately.

### Cancellation Policy:

Payment is required before the commencement of training. All payments within 7 days of the program date must be paid by credit card or direct debit. Refunds will not be given within 7 days of the program date. Transfers to another program date or a replacement person, can be made up to 48 hours prior to the program, if submitted in writing. No refunds or transfers can be made after this time. Proteus Leadership reserves the right to change the facilitators/speakers or the advertised price.

**NB: Face-to-face programs will only go ahead if safe to do so. If not, the program will revert to a virtual format. All COVID-19 restrictions and regulations will apply.**

# Investment

## Virtual Program

### Half-day Workshop

Morning Session - 9:00am - 12:30pm (AEST)

Afternoon Session - 1:30pm - 5:00pm (AEST)

▶ Individual (virtual) \_\_\_\_\_ \$270pp + GST

## Face-to-face Program

### Half-day Workshop

Morning Session: 9:30am - 1:00pm

▶ Individual (face-to-face) \_\_\_\_\_ \$309pp + GST

▶ Corporate table (face-to-face) \_\_\_\_\_ \$2,312 + GST  
8 delegates

To view the schedule or to register in to the workshop click on the link below.

[proteusleadership.com/programs/having-conversations-that-matter/](https://proteusleadership.com/programs/having-conversations-that-matter/)



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